

**CONSISTENT, QUALITY
PARTS & SERVICE**
FOR **ALL** MAKES AND MODELS
IN YOUR FLEET!



FLEET
MANAGEMENT

MANAGE



**COMPLETE
FLEET**

Regardless of what maintenance program you choose, you are assured of quality, cost-effective maintenance and repairs, along with maintenance procedures designed to satisfy OEM and Occupational Health & Safety Guidelines.

PROTECT YOUR INVESTMENT AND PRODUCTIVITY

Experience enhanced productivity and supplier management when you take advantage of **Johnston Equipment's** superior service model and technical expertise. Proactive scheduled equipment maintenance will help you avoid disruptive breakdowns and provides better visibility into the total cost of ownership of your equipment.

Johnston Equipment offers two service programs - Comprehensive Fixed Price Maintenance (CFPM) and Scheduled Maintenance (SM).

- » Our **Comprehensive Fixed Price Maintenance Program** (CFPM) provides a monthly fixed rate for maintenance per vehicle to guarantee the operating costs of your material handling equipment for a term of 3 - 5 years. This allows for accurate and easy budgeting for material handling operating costs, protection against labour and/or parts costs increases, and less time spent on paperwork (invoices, tracking vehicle costs, etc).
- » Johnston's SM program is designed to ensure that your equipment is thoroughly inspected and serviced on a regular basis. Our main objective is to ensure that equipment is safe, dependable and operated cost effectively. Setting your new Raymond equipment up on **Johnston's Scheduled Maintenance program** within 45 days of delivery will increase your Powertrain Protection from 3 years or 3,000 hours whichever comes first, to 3 years or 6,000 hours whichever comes first.
- » Our standardized approach to service, regardless of brand, for our 500+ coast to coast technicians helps ensure 100% delivery of manufacturer- recommended steps, and consistency between technicians.

COMPLETE SOLUTIONS™
MANAGE

THE JOHNSTON EQUIPMENT DIFFERENCE

RAYMOND

JOHNSTON EQUIPMENT

1.800.668.5586 | www.johnstonequipment.com

PARTS

COMPLETE FLEET®



Introducing The Johnston Advantage

- » Efficiently managing your complete Material Handling Fleet increases your productivity, enhances supplier management and delivers cost savings.
- » Complete Fleet Parts and Service lets you take advantage of Johnston Equipment's superior service model and technical expertise and delivers the upside of enhanced productivity, supplier management and cost saving, no matter what brand of equipment you have.

Customers' Business Priorities

The Johnston Advantage

What We Deliver

Productivity Improvement

Ideal Maintenance®

- » Better quality service & consistency according to OEM specs – on ANY brand
- » Improved on-site safety thru carefully defined procedure sequences
- » In-field audits for technician coaching and feedback
- » Greater customer productivity thru more efficient procedures and specially-selected tools and aids to return it to the operator sooner

Convenient Supplier Management

Comprehensive Coverage

- » We service ALL makes and models of equipment according to OEM specs
- » We have access to over 8 million parts, and have certified "Complete Fleet" parts professionals trained to source parts on ANY brand
- » We have the largest technical service department in Canada

Cost Savings

Total Cost of Ownership

- » As your single service provider, we can offer complete visibility into total cost of ownership for all your equipment
- » **Fleet management** reviews show you how to save money across your entire fleet
- » Comprehensive Fixed Price Maintenance program on ANY brand offers cost certainty for budgeting and proper cost control

**Proficient, professional service
for your entire Material Handling Fleet**